

Message Text

UNCLASSIFIED

PAGE 01 GUAYAQ 01104 212237Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W
-----014835 212238Z /61

P R 212025Z JUN 78
FM AMCONSUL GUAYAQUIL
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 6218
AMEMBASSY QUITO

UNCLAS GUAYAQUIL 1104

E.O. 11652: NA
TAGS: BEXP EC
SUBJ: MAJOR PRODUCT OPPORTUNITY: CONSEJO PROVINCIAL DEL GUAYAS

1. PLEASE ADVISE U.S. INDUSTRY OF TWO TENDERS TO BE
RELEASED FOR THE PURCHASING OF:

QTY	DESCRIPTION
6	TRACTORS, TRACKLAYING TYPE, HP 135-150
8	ROAD LEVELERS, HP 135-145
6	WHEEL, FRONT LOADERS, 1-1/2 - 3 CU. YARDS, HP 100-110
3	TANDEM VIBRATING ROLLERS, 7-9 TONS
4	TANDEM ROLLERS, 8-10 TONS
2	PASSENGER BUS, 40-50 PASSENGERS
4	PASSENGER BUS, 25-30 PASSENGERS
5	OIL AND LUBRICATION SERVICING TRUCKS
10	CHASSIS, 10 TONS
3	ASPHALT SPREADERS, CHASSIS AND TANK, 1,500 - 2,000 GAL. CAPACITY
3	GRAVEL SPREADERS
2	STREET SWEEPING CARS
1	CRANE, SHOVEL, 8 TON CAPACITY
1	BACK HOE, 1/2 CU. YARD CAPACITY

THE TENDER FOR THE ABOVE EQUIPMENT IS TO BE RELEASED
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ON OR ABOUT JUNE 28, 1978.

2. DURING MID-JULY, 1978, ANOTHER TENDER IS TO BE
RELEASED FOR:

QTY	DESCRIPTION
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27 DUMP TRUCKS, 6 CU. METER CAPACITY
6 DUMP TRUCKS, 9 CU. METER CAPACITY
1 INDUSTRIAL TRACTOR TRUCK WITH PLATFORM TRAILERS.

3. REQUESTER WILL BE: CONSEJO PROVINCIAL DEL GUAYAS
(LOCAL GOVERNMENT OF THE PROVINCE OF GUAYAS). THIS
CONSEJO WILL REQUEST FINANCING OF ALL THE EQUIPMENT
BASED ON A GOE GUARANTEE. AS A MINIMUM FINANCIAL
TERM, CONSEJO SEEKS A SIX-YEAR LOAN WITH A ONE-YEAR
GRACE PERIOD.

4. COMMERCIAL SECTION IS IN A POSITION TO ASSIST
U.S. FIRMS TO LOCATE LOCAL REPRESENTATIVES.

5. TENDERS WILL EXPIRE WITHIN THREE WEEKS OF ISSUE.

6. TO PARTICIPATE, U.S. FIRMS OR THEIR LOCAL
REPRESENTATIVES MUST PURCHASE SPECIFICATIONS.

7. FIRM OFFERING LOW-COST EQUIPMENT AND BEST
FINANCIAL TERMS WILL WIN CONTRACT.

8. EQUIPMENT DESCRIPTION AND QUANTITY MIGHT
CHANGE. UPON RELEASE OF THE TENDERS, WE WILL
SUBMIT OPPORTUNITY THROUGH THE TRADE OPPORTUNITIES
PROGRAM - GOVERNMENT TENDER.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 21 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978GUAYAQ01104
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
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Expiration:
Film Number: D780259-0545
Format: TEL
From: GUAYAQUIL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780637/aaaabfmr.tel
Line Count: 95
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Litigation Codes:
Litigation History:
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Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2269634
Secure: OPEN
Status: NATIVE
Subject: MAJOR PRODUCT OPPORTUNITY: CONSEJO PROVINCIAL DEL GUAYAS
TAGS: BEXP, EC
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/cc8eb784-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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